

ESTIMATOR CASE STUDIES

Faster, more accurate quotes — from the estimators who use it every day

We asked four estimators at shopfitting and joinery contractors what changed when they moved their estimating onto Contract Controller. Here, in their own words, is what they said.

30–50%

less time per quote

1–2 hrs

for a typical quote, down from a full day

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estimators say quotes are more consistent

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We used to quote with paper and pencil — easy to rub out, but you'd sometimes lose the piece of paper. Now there's no adding up, so no mistakes, material prices are always there, and every quote is stored and easy to find. It saves us at least two hours on an average quote, and the quotes themselves look far more professional.

Steve Sims

Senior Estimator, SCJ Specialist Commercial Joinery

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Before, it was all done in Excel. Now it's a lot faster and cuts down on mistakes — even our larger quotes now take a fraction of the time they used to. It's very user-friendly, and support is very helpful and always responsive.

Ross Hoggar

Estimator, Adams Joinery

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We used to build bills by hand — measuring, pricing, working everything out manually. It was time-consuming and relied heavily on experience to make sure nothing was missed. Now everything's in one place, so we can build a quote much more efficiently and keep a clear record of how the figure was arrived at. We probably save 30–50% of the time, and it's made our quotes far more consistent.

Wayne Stringfellow

Estimator, Jephsons Shopfitters Ltd

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Before, it was all pen and paper. Now it's about speed and accuracy — I can turn a quote around in 1–2 hours.

Dave Soar

Estimator, Jephsons Shopfitters Ltd

See the Estimating module in action

Book a 15-minute demo — no obligation.

www.contractcontroller.co.uk
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